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Tips) The single
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Howes

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~~Build Self Esteem~~ □

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Scale - Book Review ~~Scale Seven Proven Principles To~~
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we've used it to build
more than a dozen
successful companies

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with combined sales
in the billions. ...

□ Scale is a must-read
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in founding and
scaling firms.

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Jeff Hoffman, David
M. Finkel. A concrete
road map to rapidly
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yourself. Business owners want growth, but they fear that growth will take over their lives. The surprising truth is that the only way to truly scale your company is to reduce its reliance on you.

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Scale: 7 proven principles to grow your business and get your life back, by Jeff Hoffman and David Finkel, two consultants that have worked with hundreds of small and medium sized businesses,...

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~~Jeff Hoffman and
David Finkel~~

In their new book, Jeff Hoffman and David Finkel talk about 7 principles to grow your business. Rule No.1: build a business, not a job. By Jeff Hoffman, David Finkel, Co-founder, ColorJar and...

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~~7 Proven Principles to
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Book Excerpt ...~~

7 Principles of Scaling
a Business without
Working Long Hours
Hoffman, former CEO
of the Priceline.com
family of companies
and Finkel, CEO of
Maui Mastermind,
have both
successfully scaled
their businesses.

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They say the way to scale a business without working longer hours means following seven principles: Build a business, not a job.

~~How to Scale Your
Company and Still
Have a Life~~

Buy Scale: Seven
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and Get Your Life
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Jeff Hoffman & David
Finkel. \$30.99; Listen

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Publisher Description.

Business owners
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will take over their
lives. Surprisingly, the
only way to truly grow
your company is to
reduce its reliance on

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you - to Scale. Jeff
Hoffman and ...

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Introduction Scale: 7
proven principles to
grow your business
and get your life back,
by Jeff Hoffman and
David Finkel, two
consultants that have
worked with hundreds

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of small and medium sized businesses, sharing their insights from those experiences.

~~"Scale: Seven Proven Principles to Grow Your Business" by ...~~

Scale: Seven Proven Principles to Grow Your Business and Get Your Life Back: Hoffman, Jeff, Finkel,

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Scale : seven proven
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your life back. [Jeff
Hoffman; David
Finkel] -- "Business

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Owners want growth, but they fear that growth will take over their lives. The surprising truth is that the only way to truly scale your company is to reduce its reliance on you. This means ...

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The must-read
summary of Jeff
Hoffman and David
Finkel's book: "Scale:
Seven Proven
Principles to Grow
Your Business and
Get Your Life Back".
This complete
summary of the ideas

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from Jeff Hoffman and David Finkel's book "Scale" shows that budding entrepreneurs must build their business the right way in order to succeed.

~~Scale Seven Proven Principles to Grow Your Business and ...~~
The Seven Principles in seven nutshells

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are: Build a business not a job – establish the aim to be not indispensable to the business. Build on the scalable base of systems, team, and internal controls – the framework of managing & operating every aspect of the business.

~~Book Review – Scale:~~

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